

Cuyahoga County Board of Control
 County Administration Building, 4th Floor
 October 1, 2012 11:00 A.M.

1. Call to Order
2. Review and Approve Minutes
3. Public Comment
4. Tabled Items Returned for Review
5. New Items for Review

Item	Requestor	Description	Board Action
BC2012-276	Public Safety and Justice Services	Witness/Victim, recommending an award on RQ24802 and enter into a contract with Domestic Violence & Child Advocacy Center in the amount not-to-exceed \$253,911.64 for Direct services for the Ujima Project for the period 10/1/2012 - 9/30/2013. Funding Source: 100% U.S. Department of Justice Grant Funds	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
BC2012-277	Department of Health and Human Services	submitting a contract with YMCA of Greater Cleveland in the amount not-to-exceed \$125,000.00 for Transitional Housing and Case Management services for the period 9/1/2012 - 2/28/2013. Funding Source: 100% Health and Human Service Levy Funds	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
BC2012-278	Department of Health and Human Services	Community Initiatives Division/Office of Early Childhood, submitting a contract with Educational Service Center of Cuyahoga County in the amount not-to-exceed \$169,152.00 for the Positively Moms Initiative for the period 8/1/2012 - 7/31/2013. Funding Source: 100% William J. and Dorothy K. O'Neill Foundation Grant Funds	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold

6. Exemptions

Item	Requestor	Description	Board Action
BC2012-279	Department of Health and Human Services	Division of Children and Family Services, submitting approval of an alternative procurement process and an exemption from aggregation of Contracts with various providers for various services, which will result in amendments to Tapestry System of Care Memoranda of Understanding . 1. Description of Supplies or Services (If contract amendment, please identify contract time period and/or scope change) Cuyahoga County Division of Children and Family Services	

		<p>(DCFS) operates the Cuyahoga Tapestry System of Care Provider Services Network (PSN). The PSN is made up of community providers that deliver needed wraparound services to Tapestry children and families suffering from social and/or behavioral issues based on a comprehensive “fee-for-service” approach. Families and Wraparound Coordinators are able to access PSN providers and their services as part of the individualized wraparound plan tied to a child and family's needs. A range of services are available through the PSN including, but not limited to: mentoring, respite, camp, transportation, art & music classes, tutoring, etc.</p> <p>DCFS is requesting to continue operating the PSN through 2014 with this proposal.</p> <p>2. Estimated Dollar Value and Funding Source(s) The total dollar amount allocated for this service is \$500,000 for multiple MOUs</p> <p>3. Rationale Supporting the Use of the Selected Procurement Method DCFS is requesting an alternative procurement method for vendors in Tapestry's PSN. Given the wide variety of services needed the PSN (e.g. mentoring, transportation, counseling, dance lessons, art classes, camp) and the individualized needs of our clients, a competitive bid process or RFP process for 'wraparound services' is not a proficient procurement method. This proposal requires perspective providers complete a comprehensive application with services proposed for Tapestry's PSN. This application will be made available for public response via the County's website. Advertising will occur for one week. Applications require all necessary documentation including comprehensive program description(s), Bureau ofCrimina1 Investigation (BCI) information, insurances, etc. A thorough internal review is conducted of fiscal, clinical and services provided. Tapestry develops service descriptions, standards for all services, and the unit rate.. Community agencies are invited to apply to provide services based on their area of expertise and are re-evaluated throughout the course of the year.</p> <p>Vendors will enter their invoices into Synthesis by the 15th of each month. After which time DCFS will verify the amount and services provided to proceed with the standard County fiscal procedures for remitting payments.</p>	
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		<p>4. What other available options and/or vendors were evaluated? If none, include the reasons why. All vendors submitting complete applications will be considered. Applicants must show proof of operating a business in good standing with the proposed services for the previous 12 months. Potential vendors will be evaluated on demonstrated effectiveness to provide quality services in a timely manner. All vendors will be expected to respond to referrals for services within 24 hours and be able to work non-traditional and on-call hours, and able to document that current staffing level is sufficient to meet the needs of the proposed services.</p> <p>5. What ultimately led you to this product or service? Why was the recommended vendor selected? Wraparound is a definable planning process that results in a unique set of community services and natural supports that are individualized for a child and family to achieve a positive set of outcomes. Wraparound is proven effective in preventing out of home placements using a community based service delivery model that is cost effective and administratively efficient. Tapestry's PSN is necessary in order to implement fidelity wraparound in Cuyahoga County. Wraparound child and family teams MUST have flexible approaches and funding.</p> <p>6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award was made through a competitive bid. This process will be advertised and vendors will be considered. It is the purpose of the Cuyahoga County Division of Children and Family Services is to assure that children at risk of abuse or neglect are protected and nurtured within a family and with the support of the community.</p> <p>7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services. This proposal aligns with the County's recommendation for procuring services via an alternative method as well as providing an open application process.</p>	<p>___ Approve ___ Disapprove ___ Hold</p>
BC2012-280	Executive's Office	<p>Proposes a Request for Responses (RFR) alternative procurement process that will identify multiple Pay for Success contract applications.</p> <p>1. Description of Supplies or Services (If contract</p>	

		<p>amendment, please identify contract time period and/or scope change)</p> <p>Pay for Success Contracting is an application of Social Innovation Financing, which describes a category of innovative approaches to help governments to tap into previously inaccessible funding streams that support the achievement of positive, measurable social outcomes. As envisioned in Cuyahoga, the Pay for Success model offers a financing solution for preventative social services.</p> <p>The County will enter a Pay for Success contract with one or more projects that demonstrate the feasibility and viability of Social Innovation Financing for providing positive outcomes in preventative programs.</p> <p>Cuyahoga County’s goals in this effort are to:</p> <ul style="list-style-type: none"> • prevent the reoccurrence or worsening of social problems, thereby improving the lives of residents • identify best practice/evidence informed human services that have been proven to address the needs of County residents • leverage funds to enable the providers of these services to bring the services to scale, spreading their reach countywide • assess whether performance-based contracts are a feasible way to share risk between the county, private investors and service providers and whether performance-based service delivery using data measurement and analysis can be a cost-effective and efficient way in improving the outcomes of county investments • show whether county investments in specific programs create cashable fiscal savings or increased revenues for the county or other levels of government, and the extent to which those savings are sufficient to pay for the programs themselves <p>2. Estimated Dollar Value and Funding Source(s) including percentage breakdown (If amendment, please enter original contracted amount and additional amount, if any)</p> <p>NA</p> <p>3. Rationale Supporting the Use of the Selected Procurement Method</p> <p>This Request for Responses will focus on the development of multiple Pay for Success projects. The</p>	
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	<p>purpose of the procurement will be to identify the work areas and partners to the County. Potential projects will be formed around these areas and the resulting partnership. With the completion of this procurement, the County and its partners will propose the projects to local and national funders interested in Social Innovation Financing. Projects will not be finalized until financing has been secured.</p> <p>The finalized projects will then be presented to the County Executive and Council for approval. Ultimately, the County will enter into contracts to purchase a specific set of social outcomes from intermediaries and service providers.</p> <p>4. What other available options and/or vendors were evaluated?</p> <p>This RFR will launch the County’s formal exploration of Pay for Success contracting and Social Innovation Financing. These innovations in human service management and financing are being piloted by the State of Massachusetts, New York City, and the government of United Kingdom to tap larger pools of resources for the purpose of bringing locally proven, evidence based interventions to scale</p> <p>There is no way to use competitive bidding or a RFP for this project as the County has not yet identified the project area or cost. These cannot be confirmed until the proposed project is linked to an investor or funder.</p> <p>Through this RFR, potential vendors will identify which Pay for Success role(s) the entity is interested in fulfilling as well as describe the proposed model for service delivery, including intended target population, which services would be delivered and where the services would be delivered. This RFR will allow for a single organization to play the role of both investor and intermediary, or both intermediary and service provider</p> <p>5. What ultimately led you to this product or service? Why was the recommended vendor selected?</p> <p>The County has not identified vendors or service providers. Potential service providers and project intermediaries will propose projects for consideration through this RFR.</p> <p>The potential benefits of the Pay for Success model for</p>	
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	<p>Cuyahoga County include:</p> <ul style="list-style-type: none"> • Overcoming challenges of blending multi-party funds by providing flexible investor funding which could be used for integrated interventions for at-risk populations. • Creating incentives for social innovation, improved outcomes, public sector cost savings, and efficiency gains. • Identifying effective preventative services that generate cost savings to the government. • Providing a model for government investment in preventative and innovative service delivery models that shares some risks with third party funders. <p>In the long-term, the interventions that produce proven, positive results and cost efficiencies through this RFR and the Pay for Success model may be scaled-up and replicated by the County and other partners.</p> <p>6. Provide an explanation of unacceptable delays in fulfilling the County’s need that would be incurred if award was made through a competitive bid. This procurement process will be open for 45 days, so ample time will be allowed for competition.</p> <p>7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services. Depending on the outcome of this pilot project, future Pay for Success projects may be procured through additional RFR processes or other competitive procurements.</p>	<p>___ Approve ___ Disapprove ___ Hold</p>
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- 7. Other Business
- 8. Public Comment
- 9. Adjournment

Minutes

Cuyahoga County Board of Control
County Administration Building, 4th Floor
September 24, 2012 11:00 AM

- 1. Call to Order: The meeting was called to order at 11:03 A.M.
- Attendees: County Executive Edward FitzGerald
Councilman Michael J. Gallagher
Councilman Dale Miller
Councilman Penel Jones, Jr.
Fiscal Officer Wade Steen
Director Bonnie Teeuwen

Director Lenora Lockett

2. Review and Approve Minutes: Edward FitzGerald made a motion to approve, Dale Miller seconded, the minutes were approved.
3. Public Comment: There was no public comment.
4. Tabled Items Returned for Review - There were no tabled items.
5. New Items for Review

BC2012-271

Department of Development, recommending a loan in the amount not-to-exceed \$90,000.00 to Paragon Robotics, LLC, for a North Coast Opportunities Technology Fund Project, located at 27331 Tungsten Road, Euclid; requesting authority for the Director to execute all documents required in connection with said loan.

Funding Source: 100% Western Reserve Fund

Ed FitzGerald made a motion to approve, Wade Steen seconded, the item was approved.

Approve
 Disapprove
 Hold

BC2012-272

Department of Health and Human Services/Division of Children and Family Services, submitting a contract with Outcome Referrals Services, sole source, in the amount of \$450,000.00 for core outcomes referrals services, implementation, customization and consultant services for the period 10/1/2012 - 9/30/2014.

Funding Source: 100% Health & Human Services Levy Fund

Ed FitzGerald made a motion to approve, Pernel Jones, Jr. seconded, the item was approved.

Approve
 Disapprove
 Hold

BC2012-273

Department of Public Safety and Justice Services/Witness/Victim, recommending an award on RQ23108 and enter into a contract with Mental Health Services for Homeless Persons, Inc. in the amount not-to-exceed \$299,150.00 for crisis intervention and assessment services for the Children Who Witness Violence Program for the period ~~4/1/2012~~ - 12/31/2012. (Deputy Chief Approval No. DC2012-59 - authority to seek proposals).

Funding Source: 100% Health & Human Services Levy Fund

Note: The item was amended to reflect the time period of **6/1/2012** - 12/31/2012

Ed FitzGerald made a motion to approve, Dale Miller seconded, the item was approved.

Approve
 Disapprove
 Hold

BC2012-274

Department of Workforce Development In partnership with City of Cleveland as designated Local Workforce Investment Area No. 3, submitting a revenue generating agreement with Ohio Rehabilitation Services Commission in the amount of \$276,065.57 for provision of services to individuals with disabilities for the period 10/1/2012 - 9/30/2013.

Funding Source: 100% Health & Human Services Levy Fund

Ed FitzGerald made a motion to approve, Dale Miller seconded, the item was approved.

Approve
 Disapprove
 Hold

BC2012-275

Juvenile Court, submitting an amendment to Contract No. CE1000723-02 with Applewood Centers Inc. for the Multi-Systemic Therapy and Multi-Systemic Therapy - Problem Sexual Behavior Programs for the period 7/1/2010 - 6/30/2012 to extend the time period to 6/30/2013 and for additional funds in the amount of \$410,472.00.

Funding Source: 100% by the State grant funds (RECLAIM Ohio).

Ed FitzGerald made a motion to approve, Dale Miller seconded, the item was approved.

Approve
 Disapprove
 Hold

6. Other Business - None
7. Public Comment – There was no public comment.
8. Adjournment – Ed FitzGerald made a motion to adjourn, Dale Miller seconded, the meeting was adjourned at 11:15 A.M.

New Items for Review

BC2012-276

Public Safety & Justice Services, Witness Victim Service Center submitting a contract with the Domestic Violence & Child Advocacy Center in the amount not-to-exceed \$253,911.64 for the Ujima Project for the period October 1, 2012 through September 30, 2013.

A. Scope of Work Summary

1. Witness/Victim Service Center requesting approval of a contract with Domestic Violence & Child Advocacy Center in the amount not-to-exceed \$253,911.64. The anticipated start-completion dates are October 1, 2012 through September goals of the project are to (1) increase outreach to African American female victims of domestic violence, and to (2) provide specialized services rooted in African American cultural values that will increase engagement and ultimately improve outcomes and safety for victims of domestic violence.
30, 2013.

2. The primary

B. Procurement

1. Other than Full and Open Competition Justification approved 9/4/12 CPB 2012-800. This project is funded 100% by grant funds from the US Department of Justice.

C. Contractor and Project Information

1. The address of the vendor is:

P.O. Box 5466
Cleveland, Ohio 44101

2. The CEO of the center is Linda Dooley Johaneck.

3. The address and location of the services is kept confidential due to safety concerns for victims of

domestic violence. Residents county-wide are eligible for services and access them by calling a hotline.

D. Project Status and Planning

1. The project is an occasional service that is provided when funding from US Department of Justice is available for such purposes.

E. Funding

1. The project is funded 100% by the United States Department of Justice, Violence Against Women Act, Grant to Encourage Arrest.

2. The schedule of payments is monthly upon receipt of invoice detailing units of service delivered.

BC2012-277

Novus Title:

Lead Department: Office of Health and Human Services, Office of Reentry Year: 2012-2013

Vendor Name: YMCA of Greater Cleveland

Contract Type: Service Contract

Project Title: Contract for Open Door Housing Program

Location of Project: 6001 Woodland Avenue, Ste. 703 (4th FL), Cleveland, Ohio 44104

RQ#: HS-12-25025

Scope of Work Summary

1. Office of Health and Human Services, Office of Reentry, requesting approval of a contract with YMCA of Greater Cleveland for the anticipated cost not to exceed \$125,000.00. the anticipated start-completion dates are 9/1/2012 – 2/28/2013.

2. The primary goals of the project are:

- To provide transitional housing to formerly incarcerated men in CMHA housing units at the Stokes Mall facility

- To provide comprehensive case management services to the individuals being provided transitional housing at Stokes Mall

Procurement: The proposed contract expects to receive an RFP exemption on 9/24/2012.

Contractor and Project Information:

The address of the vendor is YMCA of Greater Cleveland

2200 Prospect Avenue, Suite 900

Cleveland, OH 44115

Council District: 07

The owner of the contractor/vendor is: Glenn Haley

The address of the project is:

6001 Woodland Avenue, Ste. 703 (4th FL)

Cleveland, Ohio 44104

Council District: 07

Project Status and Planning:

1. The project is new to the county

2. The project has two (2) phases. The next step is to publish an RFP to provide the services for a three

(3) year period beginning on 3/1/2013 at a cost of \$250,000.00 per year.

3. The project is on a critical action path, for otherwise the program would be forced to cease operation due to lack of funding.
4. The project's term has already begun. The reason there was a delay in this request is that funding for the project was previously provided by The Center for Families and Children through GCIRP (Greater Cleveland Integrated Reentry Program)—a pilot program that ended on July 31. The contract with YMCA ended on 8/31/12. It was imperative that there be no interruption in services.

Funding:

1. The project is funded 100% by the General Fund, Health and Human Services Levy 2. The schedule of payments is monthly by invoice.

BC2012-278

Title: Office of Early Childhood/Invest In Children 2012 Educational Service Center Contract Help Me Grow Positively Moms Initiative 5811 Canal Road, Valley View, Ohio 44125

A. Scope of Work Summary

1. Office of Early Childhood/Invest In Children is requesting approval of a Contract with Educational Service Center for the anticipated cost of \$169,152.00. The anticipated start-completion dates are (08/01/2012- 07/31/2013).
2. The primary goal of the project is: To reduce the incidence of negative family outcomes from, perinatal maternal distress.

B. Procurement

1. The procurement method for this project was grant application. The Educational Service Center is a governmental entity and is the fiscal agent for Help Me Grow. The total value of the contract is \$169,152.00.
3. The proposed contract received an exemption as a named vendor in the Grant Application to the O'Neill Foundation. The exemption was approved on 5/25/12. See Comments.

C. Contractor and Project Information

1. The address(es) of all vendors and/or contractors is:
Educational Service Center
5811 Canal Road
Valley View, Ohio 44125
Council District (6)

Help Me Grow of Cuyahoga County
8111 Quincy Avenue #344
Cleveland, Ohio 44104
Council District (8)

2. The executive director for the contractor/vendor is Dr. Robert Mengerik-ESC and Melissa Manos-HMG

D. Project Status and Planning

1. The project reoccurs annually.

E. Funding

1. The project is funded 100% by grant dollars from the William J. and Dorothy K. O'Neill Foundation in the amount of \$169,152.00 2. The schedule of payments is by invoice

BC2012-279 through BC2012-280

See item detail above