



## MINUTES

CUYAHOGA COUNTY ECONOMIC DEVELOPMENT & PLANNING COMMITTEE MEETING  
MONDAY, DECEMBER 10, 2012  
CUYAHOGA COUNTY JUSTICE CENTER  
COUNCIL CHAMBERS – 1<sup>ST</sup> FLOOR  
3:00 PM

1. CALL TO ORDER

**The meeting was called to order by Chairman Schron at 3:03 p.m.**

2. ROLL CALL

**Mr. Schron asked Deputy Clerk Muller to call the roll. Committee members Schron, Brady, Gallagher, Greenspan, Rogers and Germana were in attendance and a quorum was determined. Committee member Connally was absent from the meeting. Councilmember Miller was also in attendance.**

3. PUBLIC COMMENT RELATED TO THE AGENDA

**No public comments related to the agenda were given.**

4. APPROVAL OF MINUTES FROM THE NOVEMBER 20, 2012 MEETING

**A motion was made by Mr. Greenspan, seconded by Mr. Brady and approved by unanimous vote to approve the minutes of the November 20, 2012 meeting.**

5. MATTERS REFERRED TO COMMITTEE

- a) R2012-0240: A Resolution authorizing the County Executive and Department of Public Works to release an amount not-to-exceed \$500,000.00 from the Medical Mart Contingency Fund to the Cleveland Sports Commission when the 2013 Senior Games are held at the Convention Center; authorizing the County Executive and Department of Public Works to negotiate and execute any necessary contract or other documents for same.

**Ms. Bonnie Teeuwen, Director of Public Works, addressed the Committee regarding Resolution No. R2012-0240. Discussion ensued.**

**Committee members and Councilmembers asked questions of Ms. Teeuwen pertaining to the item, which she answered accordingly.**

**On a motion by Mr. Greenspan with a second by Mr. Schron, Resolution No. R2012-0240 was deferred from further consideration at this time.**

- b) R2012-0248: A Resolution authorizing a Next Stage Fund Pilot Loan in the amount not-to-exceed \$700,000.00 to Sparkbase, Inc. for building and deploying loyalty solutions directly to large scale merchants; authorizing the Deputy Chief of Staff of Development or Director of Development to execute all documents required in connection with said loan and consistent with this Resolution.

**Mr. Schron introduced a proposed substitute to Resolution No. R2012-0248. Discussion ensued.**

**A motion was then made by Mr. Schron, seconded by Mr. Germana and approved by unanimous vote to accept the proposed substitute to Resolution No. R2012-0248.**

**Mr. Gregory Zucca, Senior Development Finance Analyst for the Department of Development and Mr. Doug Hardman, Founder and CEO and Mr. Ted Frank, Chief Operating Officer, both representing SparkBase, Inc., addressed the Committee regarding Resolution No. R2012-0248. Discussion ensued.**

**Committee members and Councilmembers asked questions of Mr. Zucca, Mr. Hardman and Mr. Frank pertaining to the item, which they answered accordingly.**

**On a motion by Mr. Brady with a second by Mr. Greenspan, Resolution No. R2012-0248 was considered and approved by unanimous vote to be referred to the full Council agenda, with a recommendation for passage under second reading suspension of rules, as substituted**

- c) R2012-0249: A Resolution making an award on RQ23900 to Economic and Community Development Institute, Inc. in the amount of \$550,000.00 for management of the Cuyahoga County Microenterprise Revolving Loan Fund for the period 2/1/2013 - 1/31/2014; authorizing the County Executive to execute the contract and all other documents required in connection with said award and consistent with this Resolution.

**Mr. Schron introduced a proposed substitute to Resolution No. R2012-0249. Discussion ensued.**

**A motion was then made by Mr. Schron, seconded by Mr. Brady and approved by unanimous vote to accept the proposed substitute to Resolution No. R2012-0249.**

**Mr. Zucca and Ms. Inna Kennedy, Founder and CEO and Mr. Eric Diamond, Vice President, Cleveland Market, both representing Economic and Community Development Institute, Inc., addressed the Committee regarding Resolution No. R2012-0249. Discussion ensued.**

**Committee members and Councilmembers asked questions of Mr. Zucca, Ms. Kennedy and Mr. Diamond pertaining to the item, which they answered accordingly.**

**On a motion by Mr. Greenspan with a second by Mr. Brady, Resolution No. R2012-0249 was considered and approved by unanimous vote to be referred to the full Council agenda, with a recommendation for passage under second reading suspension of rules, as substituted.**

- d) O2012-0030: An Ordinance establishing the organizational structure of the Department of Development and creating divisions within the department, and declaring the necessity that this Ordinance become immediately effective.

**Mr. Larry Benders, Director of the Department of Development, addressed the Committee regarding Ordinance No. O2012-0030. Discussion ensued.**

**Committee members and Councilmembers asked questions of Mr. Benders pertaining to the item, which he answered accordingly.**

**On a motion by Mr. Brady with a second by Mr. Schron, Ordinance No. O2012-0030 was considered and approved by unanimous vote to be referred to the full Council agenda, with a recommendation for second reading.**

#### **6. MISCELLANEOUS BUSINESS**

**There was no miscellaneous business.**

#### **7. OTHER PUBLIC COMMENT**

**No other public comments were given.**

#### **8. ADJOURNMENT**

**With no further business to discuss the meeting was adjourned by Chairman Schron at 5:01 p.m., without objection.**