

# AGENDA CUYAHOGA COUNTY HUMAN RESOURCES, APPOINTMENTS & EQUITY COMMITTEE MEETING TUESDAY, APRIL 18, 2023 CUYAHOGA COUNTY ADMINISTRATIVE HEADQUARTERS C. ELLEN CONNALLY COUNCIL CHAMBERS – 4<sup>TH</sup> FLOOR 10:00 AM

<u>Committee Members:</u> Meredith M. Turner, Chair – District 9 Michael J. Gallagher, Vice Chair – District 5 Dale Miller – District 2 Yvonne M. Conwell – District 7 Martin J. Sweeney – District 3

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. PUBLIC COMMENT
- 4. APPROVAL OF MINUTES FROM THE APRIL 4, 2023 MEETING [See Page 3]
- 5. MATTERS REFERRED TO COMMITTEE
  - a) <u>R2023-0104</u>: A Resolution confirming the County Executive's appointment of Romona Davis to serve on the Cuyahoga County Community Improvement Corporation Board of Trustees for the term 1/2/2023 1/1/2026, and declaring the necessity that this Resolution become immediately effective. [See Page 5]

## 6. MISCELLANEOUS BUSINESS

7. ADJOURNMENT

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\*\*Council Chambers is equipped with a hearing assistance system. If needed, please see the Clerk to obtain a receiver.

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# MINUTES CUYAHOGA COUNTY HUMAN RESOURCES, APPOINTMENTS & EQUITY COMMITTEE MEETING TUESDAY, APRIL 4, 2023 CUYAHOGA COUNTY ADMINISTRATIVE HEADQUARTERS C. ELLEN CONNALLY COUNCIL CHAMBERS – 4<sup>TH</sup> FLOOR 10:00 AM

1. CALL TO ORDER

Chairwoman Turner called the meeting to order at 10:14 a.m.

2. ROLL CALL

Ms. Turner asked Assistant Deputy Clerk Georgakopoulos to call the roll. Committee members Turner, Gallagher, Miller and Sweeney were in attendance and a quorum was determined. Committee member Conwell was absent from the meeting.

3. PUBLIC COMMENT

There were no public comments given.

4. APPROVAL OF MINUTES FROM THE MARCH 21, 2023 MEETING

A motion was made by Mr. Gallagher, seconded by Mr. Sweeney and approved by unanimous vote to approve the minutes from the March 21, 2023 meeting.

- 5. MATTERS REFERRED TO COMMITTEE
  - a) <u>R2023-0078</u>: A Resolution adopting various changes to the Cuyahoga County Non-Bargaining Classification Plan; and declaring the necessity that this Resolution become immediately effective.

Mr. Albert Bouchahine, Manager of Classification and Compensation for the Personnel Review Commission; and Ms. Mary Cierebiej, Executive Director for the

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County Planning Commission, addressed the Committee regarding Resolution No. R2023-0078. Discussion ensued.

Committee members asked questions of Mr. Bouchahine and Ms. Cierebiej pertaining to the item, which they answered accordingly.

On a motion by Mr. Gallagher with a second by Mr. Sweeney, Resolution No. R2023-0078 was considered and approved by unanimous vote to be referred to the full Council agenda with a recommendation for second reading.

6. MISCELLANEOUS BUSINESS

There was no miscellaneous business.

7. ADJOURNMENT

Chairwoman Turner adjourned the meeting at 10:20 a.m., without objection.

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# **County Council of Cuyahoga County, Ohio**

# Resolution No. R2023-0104

| Sponsored by: County Executive | A Resolution confirming the County           |  |  |
|--------------------------------|--|--|--|
| Ronayne                        | Executive's appointment of Romona Davis to   |  |  |
|                                | serve on the Cuyahoga County Community       |  |  |
|                                | Improvement Corporation Board of Trustees    |  |  |
|                                | for the term of $1/2/2023 - 1/1/2026$ ; and  |  |  |
|                                | declaring the necessity that this Resolution |  |  |
|                                | become immediately effective.                |  |  |

WHEREAS, the Cuyahoga County Community Improvement Corporation ("CCCIC") was incorporated in 1982 under the authority granted in ORC 1724; and

WHEREAS, the CCCIC serves the sole purpose of advancing, encouraging and promoting the industrial, economic, commercial and civil development in Cuyahoga County. The CCCIC serves as Cuyahoga County's review agent of industrial revenue bond financing; and

WHEREAS, Article III of the CCCIC's Code of Regulations provides that the Board of Trustees shall consist of two classes of Trustees. The "County Class", which shall consist of five members appointed or elected officers of Cuyahoga County, and the "Private Class", which shall be six members elected from persons nominated by the County Executive, in consultation with the Greater Cleveland Partnership; and

WHEREAS, the members of CCCIC Board of Trustees shall serve for three-year terms; and

WHEREAS, the Cuyahoga County Charter Section 6.04, entitled Special Boards and Commissions, states that "[w]hen general law or any agreement with another public agency or court order provides for appointment of members of a special board or commission or other agency by the board of county commissioners, such appointment shall be made by the County Executive, subject to confirmation by the Council,"; and

**WHEREAS**, the County Executive has nominated Romona Davis (replacing Jeff Bechtel) to serve as a County Class Trustee on the CCCIC's Board of Trustees for the term of 1/2/2023 - 1/1/2026.

# NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:

**SECTION 1.** That the Cuyahoga County Council hereby confirms the County Executive's appointment of Romona Davis (replacing Jeff Bechtel) to serve as a County Class Trustee on the CCCIC's Board of Trustees for the term 1/2/2023 – 1/1/2026.

**SECTION 2.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County; the preservation of public peace, health, or safety in the County; and any additional reasons set forth in the preamble. Pursuant to Cuyahoga County Charter Section 3.10(5), provided that this resolution received the affirmative vote of a majority of members of Council, this Resolution shall become immediately effective.

**SECTION 3.** It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

| On a motion by | , seconded by | , the foregoing Resolution was |
|----------------|---------------|--------------------------------|
| duly adopted.  |               |                                |

Yeas:

Nays:

County Council President

Date

Clerk of Council

Date

First Reading/Referred to Committee: <u>April 11, 2023</u> Committee(s) Assigned: <u>Human Resources</u>, <u>Appointments & Equity</u>

Journal \_\_\_\_\_, 20



Chris Ronayne Cuyahoga County Executive

March 24, 2023

Pernel Jones, Jr., President Cuyahoga County Council Cuyahoga County Administration Building 2079 E.9th, 8th Floor Cleveland, OH 44115

## Re: <u>Cuvahoga County Community Improvement Corporation (CCCIC)</u>

Dear President Jones:

Pursuant to Ohio Revised Code Section 1724, I am pleased to nominate the following individual for appointment to serve on the Cuyahoga County Community Improvement Corporation's Board of Trustees:

- Romona Davis, 3-year term, 01/02/2023 01/01/2026
  - o Replacing Jeff Bechtel
  - o Resides in Hudson (Summit County)

The Cuyahoga County Community Improvement Corporation ("CCCIC") was incorporated in 1982, for the sole purpose of advancing, encouraging, and promoting, the industrial, economic, commercial, and civic development of Cuyahoga County. The Corporation serves as Cuyahoga County's review agent for industrial revenue bond financing and economic development lending activity. Members of the Board shall serve a three-year term.

I have attached a copy of each nominee's resume for your review. There are no known conflicts of interest for which an advisory opinion has been requested. This board is uncompensated. There are six candidates on file for this position.

Thank you for your consideration of these appointments. Should you or any of your colleagues have any questions, please feel free to contact Zoe Toscos in my office at 216-443-8356.

Sincerely,

Chris Ronayne County Executive

# ROMONA J. DAVIS

**OBJECTIVE:** Leadership position utilizing strong analytical, communication and interpersonal skills.

# SUMMARY OF QUALIFICATIONS

- MBA with 25+ years combined experience in commercial banking, SBA lending, underwriting, financial management, strategic planning, teaching, and training, leadership, and supervision.
- Thorough understanding of Banking laws and policies.
- Comfortable with presentations to groups of all sizes
- Recipient of Crains Women of Note Award and other Women's Leadership Awards

# **PROFESSIONAL EXPERIENCE**

#### VICE PRESIDENT/SR SBA Business Development Officer, Akron, Ohio HUNTINGTON NATIONAL BANK , - April 2018 – present

Business Developer for the Nation's #1 SBA leader based on volume. Develop and implement marketing strategy to generate local and national SBA loans ranging from \$200,000 to

\$5,000,000. Responsible for self-sourcing deals and working with internal partners to identify prospective SBA opportunities. Prepare detailed narratives and reports to assist underwriting

and loan closing departments. Conducts presentations on Access to Capital for aspiring and existing business owners.

#### VICE PRESIDENT/SBA BUSINESS DEVELOPMENT OFFICER, Boston Heights, Ohio BYLINE BANK, - March 2015 – March 2018

Business Developer for one of the top 5 SBA Lenders in the U.S. Worked remotely and covered the State of Ohio and nation for SBA production, 100% self-sourced. Worked with former

clients, developed COIs and others to generate SBA 7a, 504, and USDA loan production. Maintained visibility by conducting SBA Seminars, Lunch & Learns and other presentations

to groups of all sizes. Prepared detailed financial reports and conducted thorough analysis of borrowing entities.

#### VICE PRESIDENT/SBA SPECIALIST , Akron, Ohio

#### HUNTINGTON NATIONAL BANK (FirstMerit Bank) - May 2011-Feb. 2015

Was hired to pilot a centralized SBA lending department for First Merit Bank. Developed department strategy and play book to present to internal banking partners. Worked with

internal and external banking partners in Ohio and Illinois to grow SBA production year after year.

Conducted SBA training and seminars to banking partners, COIs, and community

organizations. Worked with the bank's conventional underwriters to better understand SBA rules and regulations.

#### SBA BUSINESS DEVELOPMENT OFFICER, Brecksville, Ohio

#### US BANK - July 2010 - May 2011

Served as the SBA Manager for Northeast and Central Ohio. Worked with Business Bankers, Brokers, & CIOs to generate SBA volume. Analyzed and structured SBA 7A and 504 loans ranging from \$250K to \$5MM. Interfaced with Credit Underwriting and Loan Closing to facilitate loan

ranging from \$250K to \$5MM. Interfaced with Credit Underwriting and Loan Closing to facilitate loan approval and closings.

#### REGIONAL ACCOUNT MANAGER, Hudson, Ohio CIT SMALL BUSINESS LENDING - Aug. 2005 – July 2010

Led State of Ohio in loan production for CIT Small Business Lending. Developed and implemented Annual Marketing Plan. Established and maintained relationships with Business Brokers,

Bankers and CIOs. Analyzed and Structured SBA7A and 504 loan packages ranging from \$250K to \$4MM.

#### VICE PRESIDENT, SBA SPECIALIST, Pepper Pike, Ohio

#### HUNTINGTON NATIONAL BANK (Republic Bank) - Nov. 2004 - Aug. 2005

Served as the SBA Representative for the State of Ohio. Analyzed and Processed loan requests. Portfolio Management. Participated in loan closings.

### VICE PRESIDENT, SMALL BUSINESS MANAGER, Akron Ohio

#### HUNTINGTON BANK (Second National Bank) - Dec. 2001 – Nov. 2004

Managed bank's small business portfolio for Summit, Stark, and Portage counties. Business development, processing and closing loans, and credit administration.

#### AVP/SENIOR UNDERWRITER, Brooklyn, Ohio

KEY BANK - Mar. 1999 - Sept. 2000

Utilized lending authority to review and underwrite SBA loans ranging from \$100K to \$3MM. Complied with bank's loan policy and reviewed applications for credit worthiness.

Conducted financial and credit analysis, structured loans, provided risk rating, and prepared necessary paperwork to evidence loan outcome. Solid understanding of SBA, OH 166, USDA, and Conventional financing.

# FORMAL EDUCATION

M.B.A., Marketing, Clark/Atlanta University, 1988 B.S. Human & Family Resources, Northern Illinois University, 1985

# **COMMUNITY INVOLVEMENT**

Board Chairman, PBS Western Reserve Board Member, Greater Akron Chamber Board Member, Cascade Capital Corporation Committee Member, Huntington Akron Foundation Grant Committee Board Member, JumpStart Board Member, Downtown Akron Partnership Committee Member, Akron Urban League's McCap Grant Funding Program Chairwoman, Commercial Real Estate Women Foundation, Cleveland Chapter Committee Member, ATHENA Akron Leadership Akron, Class XX

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# AWARDS

Crain's Women of Note, June 2020 Athena Akron, September 2021 CREW Cleveland Leadership Award, December 2022 Northern Illinois University Alumni Award, 2018 Alpha Kappa Alpha Sorority, Outstanding Chapter President Award, 2017 Community Leadership Award, 2016

## REFERENCES

Available upon request.

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